

**Department of Management and Financial Services
Division of Procurement**

SOLE SOURCE PROCUREMENT

SUBJECT: Operational Medical Director


BUYER: Philip Butterfass

CONTRACTOR: Dr. John I Morgan IV, M.D.,

This procurement is being handled as a Sole Source based on this written determination that only one source is practicably available. The basis for this determination is as follows:

A request was received from the Department of Fire, Rescue and Emergency Services to award a sole source contract for the services of an Operational Medical Director in the amount of \$50,000. The contractor hired has previously been and is currently the County's Operational Medical Director. A qualified Medical Director is required, by law, in order for the County to legally provide Emergency Medical Services (EMS). The Operational Medical Director serves not only for the County EMS, but also for the 17 independent volunteer EMS organizations throughout the County.

Because of the extensive recruitment and training processes that would be required to hire an Operational Medical Director, in addition to the approval of the selected contractor by multiple agencies, it is not practicable for this service to be competed at this time. By not having an Operational Medical Director, the County and volunteer organizations would not be in compliance with the State Board of Health, Virginia EMS Regulation 12 VAC 5-31-590. Further, without a qualified Operational Medical Director the County EMS organizations would in effect practicing medicine without a license, a violation of both State and Federal laws. Without the provision of this essential service the Citizens health and safety would be adversely affected.

By: Donnie Legg 
Purchasing Agent

Date: February 23, 2011

Post from 02/23/2011 through 03/06/2011